

March 11, 2005

As a business owner, one of the key resources I value is a trusted business professional that I can interact with on a variety of levels. This is especially true as a small business owner I may have issues that I may not wish to discuss with my employees. I have been privileged to have such a relationship with Ray Hanson for over 12 years.

Over this 12-year period, Ray has been there to provide an objective view on a wide range of issues. One such involved the possibility of purchasing and incorporating another business into my existing business. He has been there to bounce ideas off of in other areas, including personnel issues, marketing, pricing--the list just goes on. In addition to my personal interaction with Ray, I have worked closely enough to be able to see just how he works with a wide spectrum of businesses and individuals. He has always dealt with all his clients with the utmost of respect, confidentiality and with their best interests at heart.

In addition to our working relationship, I have also had the pleasure of being associated with several other business and community organizations that he also belongs to. In these different arenas he brings the same enthusiasm, honesty, workability, and commitment to success. He is always looking for the best solution to any situation or need.

I can unequivocally recommend Ray Hanson as a true professional and friend.

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